







#### **CHI RI-CERCA TROVA!**

Developing your employability

PROJECT LAUNCH – OCTOBER 3 and 4, 2017





# Why this project

IN ITALY, 52,2% OF PH.DOCTORS IN ENGINEERING & ARCHITECTURE FIND A NON-ACADEMIC JOB WITHIN THE FIRST YEAR AFTER THE END OF THEIR PROGRAM (ALMALAUREA, 2015)

MOST ARE HIRED BY PRIVATE EMPLOYERS AS INDUSTRIAL RESEARCHERS, FIRM MANAGERS AND PROFESSIONALS, STARTUPPERS OR SELF-EMPLOYED WORKERS...





# Why this project

EMPLOYMENT RATES ARE VERY HIGH (MORE THAN 92,0% OF ITALIAN DOCTORS FIND A JOB WITHIN THE FIRST 4 YEARS AFTER THE END OF THEIR PH.D. PROGRAM)

SADLY, PH.D. CERTIFICATES HAVE A QUITE LOW VALUE ON THE JOB MARKET:



- Most employers may not find any extra value in a Ph.D as compared to a Master's Degree
  - Government measures may not lead to expected results
- Ph. Doctors may tend to underestimate their academic title



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### How to build a non-academic career?

# **EDUCATION & TECHNICAL**

HOW TO DESIGN YOUR OWN JOB PROJECT

(desires, needs, personal & professional resources, restrictions ...)



HOW TO UNDERSTAND THE JOB MARKET

(professional opportunities, rules & contracts, job searching tools)

HOW TO ENHANCE YOUR SOCIAL SKILLS (networking, presentation skills, team working)

# **EMPLOYABILITY**





# What we offer: a new training experience







32 HOURS OF TRAINING ON EMPLOYABILITY (sessions of 4 hours each)

#### **CALENDAR**

16 October – 12 December 2017

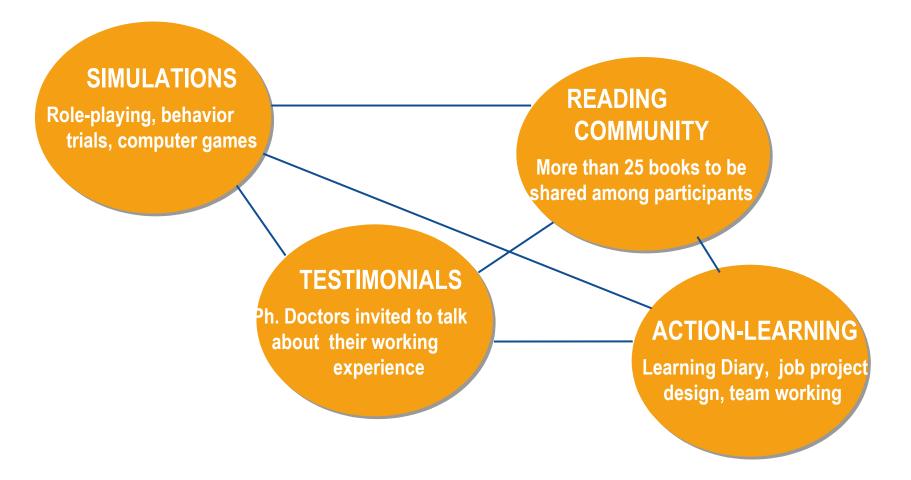
ITALIAN VERSION AND ENGLISH VERSION (2 editions in 2017)

25 PARTICIPANTS MAX. for each edition





# What we offer: an interactive methodology







## What we offer: practical contents

# 1. SELF EMPOWERMENT (8 hours of training)

- how to tailor your personal career plan
- how to make decisions about your professional future

# 3. JOB SEARCH (8 hours of training)

- marketing channels
- self-marketing tools (cv, etc)
- employee selection process

# 2. JOB OPPORTUNITIES (8 hours of training)

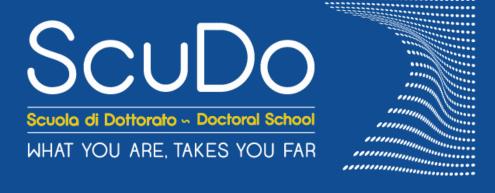
- company working: corporations and SMFs
- self-employment: freelance jobs and entrepreneurship

# 4. NETWORKING(8 hours of training)

- how to improve your networking
- how to enhance your communication skills









#### For more information and reservations:

http://dottorato.polito.it Tel. 011 0906153

scudo@polito.it